



Recoverability Assessment Service

Business and financial executives are often interested to learn about *true immediate cost savings*. Capital expenditures being halted do not relieve organizations of their fiduciary responsibilities. Regulatory, compliance, auditing, and disaster recovery are still critical issues the executive suite must address despite financial turmoil.

The 21st Century Software Recoverability Assessment Service is designed to monitor and identify your company's most critical data/applications and prioritize them accordingly. Access to this information enables you to tailor a recovery strategy that will speed the recovery rate of core data/application, reduce exposure, and increase the utilization of critical assets.

Our Recoverability Assessment Service provides immediate value to the business in five specific areas:

1. Provides business recoverability insight
2. Contributes to reduced TCO of existing resources and the reduction of DR testing costs
3. Reduces exposure to regulatory compliance reporting and audibility concerns
4. Supports strategic IT initiatives to drive the business
5. Align availability and recovery goals with business

Visibility into Critical Data and Exposure

Our Recoverability Assessment Service spans and monitors all mission-critical applications, data, processes and their ever-changing interdependencies — providing actionable insight to your existing recovery plan. The integration of business recovery strategies across applications and storage helps ensure your recoverability and achieve more aggressive Recovery Time Objectives (RTO) and Recovery Point Objectives (RPO).

Pricing and scope of the Recoverability Assessment Service varies by the complexity of your infrastructure and the requisite depth of your reporting requirements. The final report provides your organization with visibility into the exposures presented by your current DR and back-up plans, and can enable your company to:

- >> Identify your company's critical and non-critical data within your applications and label them appropriately — Priority 1, 2, or 3
- >> Illustrate the interdependencies between these Priority applications
- >> Offer a detailed, line-item report for all data and applications within your mainframe environment
- >> Provide a dashboard indicating critical and non-critical data to determine storage and backup strategies

Documented Successes for 21st Century Software Customers

21st Century Software provides validation of our clients' recoverability. Below are two specific instances illustrating the value of our Recoverability Assessment Service:

Global consulting, outsourcing, and professional services company

21st Century Software conducted an extensive analysis at one of three data centers in this prospect's infrastructure. Results of the Recoverability Assessment Service:

- >> More than half of their 50+ applications were NOT recoverable due to critical data not backed up
- >> Nearly 1,000 critical datasets not recoverable
- >> 90%+ backed up data was NOT critical

As a result of the Recoverability Assessment Service, the company identified many significant exposures throughout their application and storage process. Implementing new applications would greatly affect their recoverability and cause the organization to fall even further behind.

With DRVFI, the organization's Return on investment will be speedy, due to reduced management time, reduction of unnecessary backups, and minimized penalties and brand reputation due to outages.

The company's IT manager also noted that DRVFI "greatly reduces real risk that is occurring on a daily basis in our production environment."

Major financial services company with \$116 billion in assets

This prospect was experiencing high backup costs due to replicating all production data across their environment. They recognized that replicating only their most critical data would reduce their backup costs related to disk requirements and management. The Recoverability Assessment Service:

- >> Identified Tier 1 data that was NOT being replicated because it was migrated or on tape, or on Tier 2 disk
- >> Identified Tier 2 data that was being replicated but should be NOT be replicated
- >> Offered ways to optimize their tape and virtual grid to be cost-efficient

In today's highly competitive business environment, you can't afford to wait until a disaster strikes to test the integrity of your existing DR and back-up plan. There is peace of mind knowing that your recovery strategy minimizes exposure, reduces downtime, increases recoverability and offers an element of predictability during unpredictable times. The 21st Century Software Recoverability Assessment Service can be the first step to mitigate your exposure and help ensure business continuity moving forward while maximizing your current investments and reducing costs.

About 21st Century Software

Founded in 1992, 21st Century Software, has firmly positioned itself as a leader in the business continuity solutions marketplace, and has been solely dedicated to providing data protection and recovery management solutions to the Global 1000 marketplace. 21st Century Software distributes its products through its own sales channel in North America, as well as a distribution channel in Europe. Their DRVFI product family was created in 1988, driven by the growing need of organizations to identify and recover their critical data and to integrate recovery management processes.



21st Century Software, Inc.
940 West Valley Road, Suite 1604
Wayne, PA 19087-1823

Tel. (800) 555-6845
Email: sales@21stcenturysoftware.com
www.21stcenturysoftware.com